

## Message Text

UNCLASSIFIED

PAGE 01 STOCKH 00864 011519Z

71

ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 CIAE-00 EB-11 INR-10 LAB-06

NSAE-00 PA-04 RSC-01 SIL-01 USIA-15 PRS-01 SAM-01

DRC-01 /077 W

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R 011426Z MAR 74

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 1508

UNCLAS STOCKHOLM 864

E.O. 11652 N/A

TAGS: BEXP SW

SUBJ: MICROWAVE TECHNOLOGY JEEP, NOV 13-15, 1973:

REVISED REPORT

REF: STOCKHOLM'S A-458, DEC 18, 1973

1. DON RONDEAU, CORPORATE SECRETARY TREASURY,  
DATRON SYSTEMS, INC., CHATSWORTH, GA., WAS IN STOCKHOLM  
LAST WEEK TO FOLLOW UP ON HIS FIRM'S PARTICIPATION IN THE  
STC MICROWAVE JEEP, NOV 13 - 15, 1973. HE REPORTED  
THAT, AS A RESULT OF CONTACTS MADE DURING THE EXHIBITION,  
HIS FIRM EXPECTS TO SELL "INSTRUMENTATION TRAINING RADAR"  
EQUIPMENT TO THE SWEDISH AIR FORCE IN THE AMOUNT OF \$2  
MILLION WITHIN THE NEXT SEVERAL MONTHS. THIS IS IN  
ADDITION TO THE \$200,000 ORIGINALLY PROJECTED BY THE FIRM  
IN EXPECTED EXPORT SALES, NEXT 12 MONTHS, GIVEN  
IN DATRON'S PARTICIPANTS' REPORT. MR. RANDEAU ALSO REPORTED  
THAT HE HAD SIGNED THE SWEDISH FIRM TECHNITRON SWEDEN  
AB TO REPRESENT DATRON IN SWEDEN.

2. REQUEST FINAL REPORT FIGURES TO BE REVISED IN 12 MONTH  
SALES PROJECTIONS.

OLSEN

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## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 MAR 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** STOCKHOLM  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Office:** ACTION COME  
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**Original Handling Restrictions:** n/a  
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**Reference:** STOCKHOLM'S A-458, DEC 18, 1973  
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**Subject:** MICROWAVE TECHNOLOGY JEEP, NOV 13-15, 1973: REVISED REPORT  
**TAGS:** BEXP, SW  
**To:** STATE  
**Type:** TE  
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